

Gary Linsey **Director, Strategic Business Development**



Biographical Profile

As Director, Strategic Business Development, United Technologies Research Center (UTRC), Gary Linsey oversees the UTRC team responsible for marketing and proposing contract research to governments and companies worldwide. He also serves as UTRC's Washington office representative.

Linsey began his career at United Technologies Corporation (UTC) as an Engineer at Pratt & Whitney in 1986, holding positions of increasing responsibility within the Materials discipline before joining UTRC in 2000 as a Materials Project Leader in the Pratt & Whitney Program Office. He transitioned to Business Development in 2003 and has served as Group

Leader of Business Development since early 2010, helping to oversee a historic period of dynamic and successful growth within UTRC's external funding.

Among his several awards and honors are the Pratt & Whitney Eagle Award, 2007; UTC Senior Vice President Special Award, 2007; UTRC Director's Special Award, 2006; UTRC Outstanding Achievement Award, 2002; NASA Turning Goals to Reality Award, 2004; International Gas Turbine Institute (IGTI) Best Paper Award, 2002; and U.S. Department of Energy Research Partnership Award, 2001. Linsey is the author of more than 30 technical papers and one book chapter, and served as the American Society of Mechanical Engineers (ASME) IGTI Ceramics Committee President, 2004 and 2005.

Linsey holds a bachelor's degree in materials engineering and a bachelor's degree in mathematics from Alfred University, Alfred, New York, (where he studied for a semester at the University of Sheffield, UK), as well as a master's degree in engineering from Rensselaer Polytechnic Institute, Troy, New York.