

## **Dr. Jin Kim** **Senior Director, Innovation Business Development**



### **Biographical Profile**

As Senior Director, Innovation Business Development, at United Technologies Research Center (UTRC), Jin Kim works across all business units within United Technologies Corp. (UTC). These include UTC Aerospace Systems, Pratt & Whitney, Otis and Climate, Controls and Security. He leads UTRC's patent and trademark monetization activities as well as large technology transfer and corporate venture-type opportunities in areas such as unmanned aerial vehicles, the Internet of Things and sustainable energy. He also advises UTC and its business units on intellectual property (IP) negotiations, IP valuations and business model innovation.

Prior to joining UTC, he served as a Principal at Collier Capital, New York, New York, a private equity firm, where he was a senior member of the company's investment team. While there, he conducted a number of large IP transactions, oversaw investments and managed the financial analysis of IP assets. Previously, he held the position of Special Projects Manager at the IP monetization firm of IPValue Management, Bridgewater, New Jersey, with responsibility for strategic initiatives and complex transactions. He started his career as a management consultant with The Boston Consulting Group, New York, New York, where he specialized in the high-tech and oil and gas sectors.

Kim is a current member of the IP Advisory Council for Ballard Power and the Advisory Board of Autoharvest.org. He has been elected to the "IAM Strategy 300 – The World's Leading IP Strategists."

Kim earned a Ph.D. in physics from Oxford University, England, and a diploma in physics from the University of Cologne, Germany.